



Welcome to June Newsletter from Jotron SKIPPER!

## **Jotron AS acquires SKIPPER Electronics AS**

Jotron, a renowned manufacturer with over 50 years of industry experience delivering safety products is pleased to announce the acquisition of SKIPPER Electronics AS. SKIPPER was established in 1984 and is a leading brand within the maritime market. As part of this strategic alliance, to integrate yet preserve the widely recognized brand, SKIPPER Electronics AS will be renamed Jotron SKIPPER AS.

June 2023 – Introducing Jotron SKIPPER AS, Preserving the Strong SKIPPER Brand.

Merete Berdal, CEO of Jotron AS, expresses her excitement about the acquisition: "We are thrilled to welcome SKIPPER Electronics AS to the Jotron family. Their strong brand presence and exceptional reputation within the maritime market will build a more solidified position for Jotron as a global leader. Renaming the company to Jotron SKIPPER AS ensures the continuity of the SKIPPER brand while capitalizing on the synergies between the organizations."

Sigurd Paulsen, Managing Director of SKIPPER Electronics AS adds "This strategic alliance marks a new era for Skipper Electronics AS. We are proud to be a part of Jotron AS, continuing to operate under the SKIPPER brand, which has gained significant trust and recognition in the maritime market. Together, as Jotron SKIPPER AS, we are confident in our ability to provide innovative solutions and exceptional service to our customers."

Jotron SKIPPER AS and Jotron AS are committed to preserving the strong brand presence of SKIPPER while leveraging their collective resources to drive growth and innovation.

With this acquisition and the creation of Jotron SKIPPER AS, both companies reaffirm their commitment to providing top-quality solutions and upholding the esteemed SKIPPER brand. Together, they will continue to prioritize customer needs and deliver outstanding products and services to the maritime market.

**Please meet us all together at Jotron stand during Nor-Shipping - Stand number B03-18!**

Jotron AS Tel: +47 33 13 97 00

Ringdalskogen 8 / 3270 Larvik / Norway

Certifications: ISO-EN 9001, 14001, 27001 / Reg. no. NO917713324 MVA jotron.com

For more information, please contact:

Vegar Pettersen, Sales and Marketing Director, Maritime, Jotron AS +47 3313 9700  
Sigurd Paulsen, Managing Director, Jotron SKIPPER AS +47 23 30 22 70  
Follow us: jotron.com, LinkedIn, Facebook, and YouTube.

#### **About Jotron:**

We are a privately-owned Norwegian company. Our head office is in Larvik, Norway. We have 300 employees globally (Lithuania, Norway, Singapore, US, UK, and a representative office for ATC in China). We offer maritime search and rescue communication equipment, shore-to-ship communication products and systems, ATC ground-to-air radio communication products and systems for civil aviation and military, and recording and replay systems.

#### **About Jotron SKIPPER AS (Formerly SKIPPER Electronics AS):**

SKIPPER was established by Simrad in 1973. In 1984 SKIPPER became an independently Norwegian owned company. Located in Oslo, Norway. SKIPPER Electronics AS is a flexible and reliable supplier of navigational electronics, manufacturing marine electronics for the merchant fleet as well as for fishing and navy purposes.

Jotron - Performance for Life

#### **SKIPPER technical training 2023:**

##### **Training topics:**

Basics, installation and service of all present SKIPPER speed logs and Echo sounders.

ESN100/ESN200/DL1/DL2/DL21/EML224/EML1200/SL1200

Introduction and installation of next generation Displays and Electronic units planned to be released in 2023.

The first units to be released are the EML speed logs EML1200/EML1100/EML2

**15. June - 16. June - Houston, USA - Mackay Communication - Technical training - 2 days**

**21. June - 22. June - Houston, USA - SKIPPER Electronics (Staybridge suites Houston, Nasa/Clear Lake - Technical training - 2 days**

**October/November 2023 - China - TBA - 3 days**

For booking of attendance for trainings please email [support@skipper.no](mailto:support@skipper.no)

#### **Price increase from 01.08.2023:**

Unfortunately SKIPPER increases prices with 7% starting from 01.08.2023. The market for components does not get better, and we experience extreme price increase for many components! In addition the NOK currency is low compared to all other currencies, so at the moment you experience a large discount only on the currency rate! SKIPPER is therefore forced to increase product prices. We are doing our best to keep all the prices as low as possible.

**New Nippon Kaiji Kyokai (the Japan Marine Association) NK approval for SKIPPER Sea Valves:**

SKIPPER can now offer new NK approval for Sea Valves. Part numbers for the new approval is:

SB-100-SB-NK 100 mm Sea Valve used for DL2 Doppler Sensor, DL21 Doppler Sensor and Echo Sounder transducers

SB-60-SA-NK 60 mm Sea Valve used for DL1 and EML224 Speed log sensors

Both sea valves need to be ordered with mounting kit:

100 mm sea valve need SB-100-SB-M-KIT

60 mm sea valve need SB-60-SA-M-KIT

### **Delays due to world shortage of components!**

Producing electronics is a challenge at the moment, we are doing all we can to secure components for our products for the next years. Sometimes things do not arrive when promised, and this causes knock-on delays. We are informing you of delays as soon as we ourselves know. We kindly ask for your patience in these cases, Contact us if the delays cause you large problems, and we will try to find alternative solutions.

We are sorry for the inconvenience this may cause! **We encourage you to place your order as early as possible!**

We do also experience increase in freight cost and delays throughout the market!

It does not seem like this situation will resolve anytime soon!

At the moment we have 4 months delivery for the following products:

- DL850 270 kHz sensor - all versions

2 months delivery on the following products

- ETN200FSX (Alternative is ETS50200 dual transducer)

- ETN200SXG (Alternative is ETS50200 dual transducer)

- ETN200SXT (Alternative is ETS50200 dual transducer)

Longer delivery also on the following products:

- DL1, DL2 and DL21 sensors

### **SKIPPER marketing videos:**

SKIPPER has now produced several videos to be used freely on stands in exhibitions etc.

[For SKIPPER marketing video click here!](#)

[For short silent product presentation click here!](#)

[For complete silent product presentation click here!](#)

Please contact [sales@skipper.no](mailto:sales@skipper.no) for high resolution versions.

**Jotron SKIPPER AS** | Enebakkveien 150, 0680, Oslo, Norway |

+47 23 30 22 70 | [www.skipper.no](http://www.skipper.no)